

Southwest Michigan PTAC

Sell your products and services to the nation's largest consumer ... the government.



The Southwest Michigan Procurement Technical Assistance Center (PTAC), satellite of Northeast Michigan Consortium (NEMC), assists businesses who want to sell products or services to the federal, state, or local government. Our service is free of charge and available to businesses in these counties:

- Berrien
- Branch
- Calhoun
- Cass
- Kalamazoo
- St. Joseph
- Van Buren

Bridging Business and Government

One-on-One Counseling

- Marketing strategies
- Bid preparation
- Contract administration
- Regulations review

Training Events

- Meet the Buyer
- Seminars
- Networking
- Webinars

Procurement History

- Military procurement history and technical data, if available, for parts with National Stock Numbers (NSN)

Bid Match

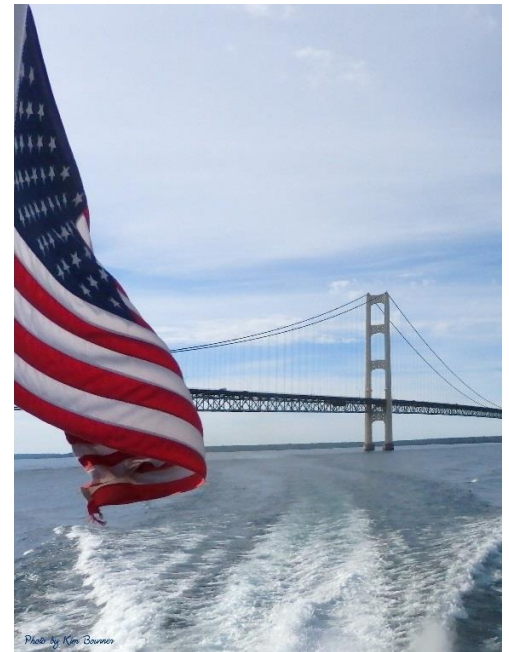
- Federal, state, and local government bid search service
- Custom keywords for your business
- Searches over 3,500 agencies daily

Subcontracting Assistance

- Identify subcontracting prospects
- Guidance on marketing to primes
- Host opportunities to meet with buyers

Government Registrations

- Federal government's System for Award Management (SAM)
- State of Michigan and local vendor registrations
- Other registrations for small businesses



The government purchases billions of dollars in goods and services each year. PTAC counselors are trained to help you navigate this market.

The Southwest Michigan PTAC is a non-profit organization funded in part by Northeast Michigan Consortium, the state, and federal governments.

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