

# WORKFORCE DEVELOPMENT BOARD EXECUTIVE COMMITTEE MEETING AMENDED AGENDA

**Thursday, July 17, 2025, from 9:00-10:30 a.m.**

## **In-Person Meeting**

**The Upjohn Institute, 300 S. Westnedge Ave, Kalamazoo, MI 49007**

Note: Members must attend in person to participate in voting

**Public Access is available at:**

<https://us02web.zoom.us/j/82587863860?pwd=MJKqLOoRgTjQmQsyEZtdlXmVN3hgOX.1>

**Meeting ID:** 822 5287 3625 **Passcode:** 418238

**Or Dial US Toll Free**

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|--|-------------------|
| <b>I. CALL TO ORDER / INTRODUCTIONS</b>  | Frank Tecumseh    |
| <b>II. ELECTION OF CHAIR/VICE-CHAIR</b>  |                   |
| <b>III. TRANSPARENCY &amp; INTEGRITY OF WDB DECISIONS</b>  | Kathy Olsen       |
| <b>IV. PUBLIC TIME – AGENDA ITEMS</b>  |                   |
| <b>V. MINUTES</b> <i>(Vote Required)</i><br>June 18, 2025 WDB Executive Committee Meeting Minutes <i>(Exhibit A)</i> | Frank Tecumseh    |
| <b>VI. LEGISLATIVE UPDATE</b>  | Rep. Julie Rogers |
| <b>VII. COMMITTEE REPORTS</b><br>Monitoring Committee (May 22, 2025, and June 26, 2025)                              | Dave Maurer       |
| <b>VIII. NEW BUSINESS</b>  |                   |
| A. IFA Modifications – Wagner Peyser Update <i>(Exhibit B) (Vote Required)</i>                                       | Amy Meyers        |
| B. WDB Plans <i>(Vote Required)</i>  | Amy Meyers        |
| 1. PY2025 WIOA Adult, Dislocated Worker, Youth Program <i>(Exhibit C)</i>  |                   |
| 2. AY2024/PY2025 WIOA High Concentration WIOA Eligible Youth <i>(Exhibit D)</i>                                      |                   |
| 3. AY2024/PY2025 Customer Relationship Management <i>(Exhibit E)</i>   |                   |
| 4. AY2024 WIOA Career Exploration and Experience Events <i>(Exhibit F)</i>   |                   |
| 5. AY2024 WIOA Statewide Activities Funding to Support<br>Continuity of Service Delivery <i>(Exhibit G)</i>          |                   |
| C. Public Notice – Recission of WIOA Plan Modification   | Amy Meyers        |

**IX. STAFF REPORTS**

- A. Business Services Update, Dashboard (*Exhibit H*) and  
Lightcast Data Analytics (*Exhibit I*) Ashley Iovieno
- B. Operations Update & Dashboard (*Exhibit J*) Amy Meyers
- C. Director Updates Jakki Bungart-Bibb

**X. OLD BUSINESS**

**XI. PUBLIC TIME – NON-AGENDA ITEMS**

**XII. MEMBERS' TIME**

**XIII. UPCOMING MEETINGS**

- A. Full Workforce Development Board – Thursday, September 18, 2025 (9:00-10:30 am)  
At the Three Rivers Area Chamber of Commerce, 1116 N. Main Street, Three Rivers, MI 49093
- B. Executive Committee – Thursday, August 21, 2025 (9:00-10:30 am)  
At the Michigan Works! Service Center, 200 W. Van Buren Street, Battle Creek, MI 49017
- C. Career Educational Advisory Council (CEAC) – Monday, September 15, 2025 (1:00-3:00 pm)  
At Upjohn Institute, 300 S Westnedge Ave, Kalamazoo, MI 49007
- D. Disability Awareness Resource Team (DART) – Tuesday, September 16, 2025 (2:00-4:00 pm)  
At Upjohn Institute, 300 S. Westnedge Ave, Kalamazoo, MI 49007

**XIV. ADJOURNMENT**

Frank Tecumseh

**Workforce Development Board  
Executive Committee Meeting Minutes  
June 18, 2025**

**CALL TO ORDER:** Workforce Development Board Vice-Chair Brian O'Donnell called the meeting to order at 9:01 a.m. at the Michigan Works! Service Center, 200 W. Van Buren Street, Battle Creek, Michigan.

**WDB Members Present:**

Randall Hazelbaker (PS)*	Kris Jenkins (Educ)*	∇ Virtual
Jeff Heppler (PS)	Brian O'Donnell (PS)*	* Exec Committee

**WDB Executive Members Absent**

Dave Maurer (PS)\*  
Frank Tecumseh (PS)\*

**Center for Workforce Innovation and Solutions / Michigan Works! Southwest Staff Present:**

Jakki Bungart-Bibb	Ashley Iovieno	Amanda Rosenberg
Debbie Horn	Kathy Olsen	

**Guests Present:**

Paige Daniels	Emily Eckert <sup>∇</sup>	Amanda Sutherland
Blaine Farr	For Rep. Julie Rogers	Mark Waurio <sup>∇</sup>
	Dr. Hernando Flowers <sup>∇</sup>	

**INTRODUCTIONS**

All attendees introduced themselves and the entities they represent.

**TRANSPARENCY & INTEGRITY OF WDB DECISIONS**

Kathy Olsen asked members present if there were any items on the agenda for which a conflict of interest or a potential conflict of interest exists; and if so, the conflict should be declared at this time. There were none.

**PUBLIC TIME**

No comments.

**APPROVAL OF MINUTES (Exhibit A1) & (Exhibit A2)**

**Motion made by Kris Jenkins and supported by Randall Hazelbaker to approve the May 15, 2025, WDB Quarterly Board meeting minutes and the May 22, 2025, WDB Executive Committee meeting minutes. Motion carried.**

**COMMITTEE REPORTS**

Brian O'Donnell reported that the Monitoring and Evaluation Committee met on April 24, 2025, for the monitoring of the following programs: the Workforce Innovation and Opportunity Act (WIOA), Jobs for Michigan Graduates (JMG), Young Professionals (YP), and Young Professionals Plus (YPP). Positive feedback was received from the six participants who were interviewed, all of whom were referred to the programs by family or friends. The key program highlights included supportive services for driver's

permits and resume writing. An Administrative Recommendation was made to ensure documentation is both consistent and accurate, in alignment with program requirements. Additionally, a Corrective Action was issued to ensure that marketing and outreach materials adhere to contract requirements related to the identification and use of the Michigan Works! Southwest logo, which is essential for supporting funded services. Six participants were also interviewed by the committee. These participants shared that they valued work experience opportunities and the strong support they received from their Career Coaches, while suggesting improvements like more college tours and transportation to and from internships. Overall, the program demonstrated effective performance with a 100% data validation pass rate.

Following the report, a brief discussion was held regarding the shortage of skilled trades, water operators, public safety (police and fire), and EMTs, specifically mentioned.

## **NEW BUSINESS**

### **Workforce Development Agreement (*Exhibits B1- B3*)**

Amanda Rosenberg reported on the Workforce Development Agreement as described in Exhibits B1 through B3.

### **Plans (*Exhibit C*)**

Amanda Rosenberg requested Board consideration and approval of one workforce development plan that was included in the agenda packet. The plan was for the Calendar Year (CY) 2024 Reemployment Services and Eligibility Assessment Program (RESEA) as described in Exhibit C.

**Motion made by Jeff Heppler and supported by Kris Jenkins to approve the CY 2024 RESEA plan. Motion carried.**

### **Workforce Development Board (WDB) Bi-Annual State Certification and WDB Membership (*Exhibits D1-D2*)**

Kathy Olsen reported that the Workforce Development Board must be certified by the State of Michigan every two years, and the next recertification is due June 30, 2025. She requested Board consideration and approval of membership renewals, changes, and new appointments as described below and on Exhibit D1, to the MW! Southwest WDB. An updated WDB membership roster, Exhibit D2, effective July 1, 2025, was also included in the agenda packet.

Renewal appointments for the following individuals, representing the private sector, for another two-year term beginning October 1, 2025, and ending September 30, 2027.

- Ms. Jessica Eyster, HR Manager, IAC Group (St. Joseph)
- Mr. Randall Hazelbaker, Owner, Hazelbaker Antiques (Branch BOC)
- Mr. Jeff Heppler, Police Chief, Village of Augusta, and Owner, Hit-Em Here (Kalamazoo BOC)
- Mr. Jared Hoffmaster, Assistant Vice President and Investment Officer at Century Bank and Trust (St. Joseph BOC)
- Mr. Alan Ives, Vice President of Operations, Kadant Johnson LLC (St. Joseph)
- Mr. Derek King, Owner, King Jewelers (Calhoun BOC)
- Mr. David Maurer, President, Humphrey Products, Inc. (Kalamazoo)
- Mr. Brian O'Donnell, Project Executive, Hi-Tech Electric Company (Kalamazoo)
- Ms. Sabrina Radenovic, HR Business Partner, Stryker (Kalamazoo)
- Mr. Frank Tecumseh, CEO, FireKeepers Casino Hotel (Calhoun)
- Ms. Elizabeth Van Dussen, HR Manager, Duncan Aviation (Calhoun)

A change in representation from labor to private sector for Mr. Ken Willcutt, Piping Superintendent, Egan Company; and Plumbers/Pipefitters/HVAC-R Local Union No. 357 (Kalamazoo) for the balance

of a two-year term that ends on September 30, 2025, and another two-year term beginning October 1, 2025, and ending September 30, 2027.

New appointments of the following individuals, representing the private sector, for the balance of a two-year term beginning July 1, 2025, and ending September 30, 2025; and another two-year term beginning October 1, 2025, and ending September 30, 2027.

- Mr. Ross Daniels, Vice President, R&R Trailers (St. Joseph)
- Mr. David Stafford, Talent Marketing & Operations Manager, WK Kellogg Company (Calhoun)

New appointments of the following individuals, for the balance of a two-year term beginning July 1, 2025, and ending September 30, 2026.

- Representing Education - Mr. Darrin Adair, Superintendent, Branch Intermediate School District (Branch), replacing Kris Jenkins
- Representing Labor - Mr. Jonathan Current, Business Manager, IBEW Local 131 (Kalamazoo), replacing Morris Applebey
- Representing Health and Human Services - Ms. Karen Marcath, County Director, MI Department of Health & Human Services, Cass/St. Joseph Counties (St. Joseph), replacing Karen Doubleday

**Motion made by Randall Hazelbaker and supported by Jeff Heppler to approve the WDB membership renewals, changes, and new appointments as presented. Motion carried.**

#### **Workforce Development Board Career & Educational Advisory Council (CEAC) Membership changes/Renewals (*Exhibits E1-E2*)**

Kathy Olsen requested WDB consideration and approval for the renewal of appointments of the individuals whose terms expire June 30, 2025, as described below and on Exhibit E1, to the WDB Career and Educational Advisory Council (CEAC) for Michigan Works! Southwest for another two-year term beginning July 1, 2025, and ending June 30, 2027. An updated WDB CEAC Membership roster, effective July 1, 2025 (Exhibit E2), was also included in the agenda packet.

- James Berry, Director of Career Technical Education (CEPD 47), St. Joseph County Intermediate School District
- James Callahan, Field Representative, MI Building Trades Council
- Cindy Goss, Career Education Planning District Director (CEPD 35), Kalamazoo RESA
- Sarah Mansberger (Alternate for Cindy Goss), Executive Director of Career Connect
- Secondary Programs, Kalamazoo RESA
- David Maurer, President, Humphrey Products Company
- Vacant, Southwest MiSTEM Regional Director
- James Sertic, Owner, Sertic Consulting & Implementation
- Dustin Scharer, Assistant Superintendent of CTE for Branch County, Branch Intermediate School District
- Tim Staffen, Assistant Superintendent for Career & Technical Education (CEPD 36), Calhoun Intermediate School District
- Ken Willcutt, Piping Superintendent, Egan Company & Labor Representative, Plumbers & Pipefitters Local 357

**Motion made by Kris Jenkins and supported by Jeff Heppler to approve the WDB Career Educational Advisory Council (CEAC) membership renewal appointments as presented. Motion carried.**

#### **Public Notice**

Amanda Rosenberg reported on the Modification of the WIOA Annual Plan, which was posted for public comment on Thursday, June 5, 2025, and will remain open to public comment for thirty days.



Modifications include updated Wagner-Peyser provider information, National Farmworker Jobs Program (NFJP) service implementation, the addition of Talent and Growth Barrier Removal Services, and updates to the following subsections: Monitoring and Evaluation and Infrastructure Agreement cost categories.

## STAFF REPORTS

**Business Solutions** - Ashley Iovieno reported that the revised dashboard is in the agenda packet, which includes the updated numbers for employers served and services provided through May 2025. Ms. Iovieno also reported that the Going Pro Talent Fund FY25 Cycle 2 awards were updated in the attached dashboard, which includes six companies who were awarded \$184,251 to train 80 people, with 28 planned apprentices and six new hires. All employers have been informed. Ms. Iovieno reported that the April 2025 unemployment rates for our four-county region came in at 4.7% with the national rate being 4.2%. Ms. Iovieno further reported that the most recent Lightcast reports were included in the email to the board as a link and can also be found on our Michigan Works! website. The same positions remain in demand as in the last several months; registered nurses and medical assistants round out the top. The employers' postings match this data, and there were 348 unique job postings in the area, which is lower than last month's 373. Ms. Iovieno also reported that the recruitment for MiCareerQuest™ Southwest is underway, and it's a great idea to secure your spot at the event early. The event will be held on October 28 and 29, 2025.

**Operations** - Jakki Bungart-Bibb reported on the state's annual Cycle II monitoring. KRESA, the WIOA Youth Services provider, was selected for this review. There were no findings or administrative recommendations identified. Ms. Bibb thanked everyone involved who ensured a successful review. Ms. Bibb also reported that 20 Michigan Works! Southwest frontline staff attended a Policy Essentials training earlier this month, where they were introduced to the principles of federal, state, and local policymaking and learned how to establish a framework for policy development and implementation. Ms. Bibb thanked the staff who attended and the Michigan Works! Association for providing this opportunity for the staff.

**Directors Report** - Jakki Bungart-Bibb reported on last month's Directors' Retreat, focused on enhancing relationships with state partners at Michigan's Department of Labor and Economic Opportunity (LEO), addressing system collaboration, cost-saving strategies, and communication amidst funding challenges. Ms. Bibb also reported that she attended the Mackinac Policy Conference, where the Lieutenant Governor unveiled new workforce plans for infrastructure and AI. Additionally, she reported on the budget process, which is underway at both the state and federal levels, with current federal proposals seen as unfavorable, however subject to change. Ms. Bibb emphasized that, given the current political climate, sharing success stories and illustrating the community impact of workforce development is critical.

## OLD BUSINESS

Members were reminded that the Workforce Development Board Member Conflict of Interest Forms are due by the end of June.

## PUBLIC TIME

None

## MEMBERS' TIME

Kris Jenkins reported that her retirement is effective as of June 30, 2025, and Darrin Adair has been selected as her replacement as Superintendent of Branch ISD.

## UPCOMING MEETINGS

- Full Workforce Development Board – Thursday, September 18, 2025 (9:00-10:30 am)

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Location to be determined in St. Joseph County

- Executive Committee – Thursday, July 17, 2025 (9:00-10:30 am)  
At the Upjohn Institute, 300 S. Westnedge Ave, Kalamazoo, MI 49007
- Career Educational Advisory Council (CEAC) – Monday, September 15, 2025 (1:00-3:00 pm)  
At the Upjohn Institute, 300 S. Westnedge Ave, Kalamazoo, MI 49007
- Disability Awareness Resource Team (DART) – Tuesday, September 16, 2025 (2:00-4:00 pm)  
At the Upjohn Institute, 300 S. Westnedge Ave, Kalamazoo, MI 49007
- Monitoring & Evaluation Committee – Thursday, June 26, 2025 (8:00-9:30 am)  
Michigan Works! Service Center, 200 W. Van Buren Street, Battle Creek, MI 49017

## ADJOURNMENT

There being no additional reports or business for the Board, the meeting was adjourned at 9:32 a.m. by Brian O'Donnell.

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Kathy Olsen

Date

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Brian O'Donnell

Date

## APPROVED

These minutes were approved on \_\_\_\_\_

**Michigan Works! Southwest**  
W.E. Upjohn Institute for Employment Research  
Center for Workforce Innovation and Solutions  
**INFRASTRUCTURE FUNDING AGREEMENT (IFA) Modification**

**Activity/Service: 2025-2026 IFA Partner Contribution**

**Modification No.: 01**

This Modification Number **01** is entered into by and between the **W.E. Upjohn Institute for Employment Research, Michigan Works! Southwest**, hereinafter referred to as the **“Required One-Stop Partner”**, and the **Michigan Works! Southwest Workforce Development Board**, hereinafter referred to as the **“Michigan Works! Southwest”**, with agreement of the Kalamazoo County Board of Commissioners Chairperson, hereinafter referred to as the **“Chief Elected Official”**.

**Except as hereby modified, all terms and conditions of said Agreement as heretofore agreed to remain unchanged and in full force and effect.**

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**CONDITIONS WARRANTING MODIFICATION:** Update to the IFA Fund Contributions and partner provider.

**ACTIONS TAKEN BY THIS MODIFICATION:**

**1. Fund Contributions (Attachment B)**

- a. The Wagner Peyser (WP) Fund Contribution budget, totaling \$115,466.75, has been included in the IFA Agreement. Replacement *Exhibit B [Michigan Works! Southwest (MWSW) – Wagner Peyser (WP)] is attached.*

**2. Modification to Attachment C – Michigan Works! Southwest One Stop Delivery System Partners 2025-2026**

- a. Updated Programs authorized under the Wagner-Peyser Act, as amended, to reflect W.E. Upjohn Institute for Employment Research, Michigan Works! Southwest (MWSW) as the provider.



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**STATEMENT OF UNDERSTANDING AND CERTIFICATION**

**All Exhibits and/or Attachments provided herewith are made part of this Agreement.**

The foregoing requirements, provisions and exhibits to the Agreement have been examined by the undersigned and were approved and accepted by this signing.

This Agreement modification may be signed in counterparts and delivered in .pdf form or other electronic format, and in any such circumstances, shall be considered one document and an original for all purposes.

<b>For Michigan Works! Southwest</b>	
<b>Authorized Representative</b> <i>Jakki Bungart-Bibb, Director</i>	<b>Date</b>

<b>For Michigan Works! Southwest Development Board</b>	
<b>Authorized Representative</b> <i>Frank Tecumseh, CEO, Firekeepers Casino</i>	<b>Date</b>

For Kalamazoo County Board of Commissioners	
<b>Authorized Representative</b> <i>Jenn Strebs, Chairperson</i>	<b>Date</b>

*Michigan Works! Southwest (MWSW) - Wagner Peyser (WP)*

*Fund Contributions*

*July 1, 2025 through June 30, 2026*

County	FTE Methodology Number of full-time equivalencies		Partner's Contribution			
	<i>Relative Benefit FTE using Clients Served Scale Staff <u>NOT</u> on Site</i>	<i>Staff or Direct Link phone <u>on site</u> at service center</i>	Shared Infrastructure Costs	Other Shared Costs	Sub-rental Credit	Balance
Branch	-	1	15,145.13	2,006.93	-	17,152.06
Calhoun	-	2	37,955.21	4,028.44	-	41,983.65
Kalamazoo	-	2	33,048.60	4,021.03	-	37,069.63
St. Joseph	-	1	17,245.05	2,016.36	-	19,261.41
Totals	-	6	103,393.99	12,072.76	-	115,466.75

## Michigan Works! Southwest One Stop Service Delivery System Partners 2025-2026

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### Programs authorized under [Title I of the WIOA](#).

- ☐ Adult: **Workforce Development Institute (WDI)**
- ☐ Dislocated Worker: **Workforce Development Institute (WDI)**
- ☐ Youth: **Kalamazoo Regional Educational Services Agency (KRESA)**
- ☐ Migrant Seasonal Farmworkers: **Michigan Department of Labor and Economic Opportunity (LEO)**
- ☐ National Farmworkers Job Programs (NFJP): **W.E. Upjohn Institute for Employment Research, Michigan Works! Southwest (MWSW)**

### Programs authorized under the [Wagner-Peyser Act, as amended](#)

- ☐ Employment Service: **W.E. Upjohn Institute for Employment Research, Michigan Works! Southwest (MWSW)**

### Programs providing adult education and literacy activities authorized under [Title II of the WIOA](#)

- ☐ **Kalamazoo Public Schools**

### Programs authorized under [Title I of the Rehabilitation Act of 1973](#), other than Section 112 or Part C

- ☐ Michigan Rehabilitation Services (MRS): **Michigan Department of Labor and Economic Opportunity (LEO)**
- ☐ Michigan Bureau Services for Blind Persons (BSBP): **Michigan Department of Labor and Economic Opportunity (LEO)**

### Programs providing activities authorized under [Title V of the Older Americans Act of 1965](#)

- ☐ Senior Community Service Employment Program (SCSEP): **AARP Foundation**

### Career and technical education programs at the postsecondary level authorized under the [Carl D. Perkins Career and Technical Education Act of 2006](#)

- ☐ **Kalamazoo Valley Community College**

### Programs providing activities authorized under [Chapter 2 of Title II of the Trade Act of 1974](#)

- ☐ Trade Adjustment Assistance: **W.E. Upjohn Institute for Employment Research, Michigan Works! Southwest (MWSW)**

### Programs providing activities through Veterans Employment Services State Grants authorized [under Chapter 41 of Title 38, United States Code \(U.S.C.\)](#)

- ☐ **LEO Veterans Employment Services (LEO-VES)**

### Programs providing employment and training activities carried out under the [Community Services Block Grant Act](#)

- ☐ **Community Action Agency of South-Central Michigan**

### Programs authorized under [state unemployment compensation laws, in accordance with applicable federal law](#)

- ☐ Unemployment Insurance Agency (UIA): **Michigan Department of Labor and Economic Opportunity (LEO)**

### Programs authorized under [Part A of Title IV of the Social Security Act](#)

- ☐ Temporary Assistance for Needy Families: **W.E. Upjohn Institute for Employment Research, Michigan Works! Southwest (MWSW)**

**Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker (DW),  
and Youth Program Allocations for Appropriation Year (AY) 2025**

**PI: 25-21**

**Allocations**

Michigan Works! Southwest has been allocated the following Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker and Youth Services funding for 2025 (July 1, 2025 through June 30, 2027):

- Adult: \$1,451,792 (a decrease from the PY2024 allocation of \$ 27,257)
- Dislocated Worker: \$ 703,193 (a decrease from the PY2024 allocation of \$149,270)
- Youth: \$1,698,002 (a decrease from the PY2024 allocation of \$ 46,765)

**Workforce Development Services**

**Services to Adult and Dislocated Worker participants** incorporate the following resources, depending on individual needs:

**Basic Career Services**

- Initial assessment of skills and abilities
- Labor market information
- Job search assistance
- Career information and resources
- Job development assistance
- Employability skills workshops
- Orientation to information and services available through the One-Stop system

**Individualized Career Services**

- Short-term pre-vocational services
- Group counseling
- Individual counseling
- Career planning (case management) services
- Comprehensive assessments
- Workforce preparation activities
- Advanced job search assistance

**Training Services**

- Occupational skill training
- On-the-Job training
- Registered apprenticeships
- Job readiness training
- Customized training
- Skill upgrading and re-training
- Incumbent Worker Training

**Services to Youth participants** vary based on individual needs, as the program incorporates strategies that consider differing needs of in school youth (ages 14-21) and out of school youth (ages 16-24). Services that are required to be made available to participants include the basic career services listed above, along with the following:

- Tutoring, study skills training, instruction, and evidence-based dropout prevention and recovery strategies.
- Alternative secondary school services or dropout recovery services.
- Paid and unpaid work experiences.
- Occupational skills training.
- Education offered concurrently with and in the same context as workforce preparation activities and training for a specific occupation or occupational cluster.

*Youth Services continued*

- Leadership development opportunities.
- Supportive services.
- Adult mentoring for the period of participation and subsequent period, for a total of not less than 12 months.
- Follow-up services.
- Comprehensive guidance and counseling.
- Financial literacy education.
- Entrepreneurial skills training.
- Services that provide labor market and employment information about in-demand industry sectors or occupations available in the local area, such as career counseling and career exploration services.
- Activities that help youth prepare for and transition to postsecondary education and training.

Notes on Youth funding:

- At least fifty percent of expenditures for youth will be invested in out-of-school youth.
- At least twenty percent of youth funds must be spent on work experience.

**PY2025 Performance Measures**

<u>Adult</u>	
Employment Rate 2 <sup>nd</sup> Quarter after Exit	88.6%
Employment Rate 4 <sup>th</sup> Quarter after Exit	84.0%
Median Earnings 2 <sup>nd</sup> Quarter after Exit	\$8,500
Credential Attainment within 4 Quarters after Exit	83.5%
Measurable Skills Gain	66.0%
<u>Dislocated Worker</u>	
Employment Rate 2 <sup>nd</sup> Quarter after Exit	88.0%
Employment Rate 4 <sup>th</sup> Quarter after Exit	85.0%
Median Earnings 2 <sup>nd</sup> Quarter after Exit	\$9,100
Credential Attainment within 4 Quarters after Exit	83.0%
Measurable Skills Gain	67.6%
<u>Youth</u>	
Employment or Placement Rate 2 <sup>nd</sup> Quarter after Exit	79.0%
Employment or Placement Rate 4 <sup>th</sup> Quarter after Exit	79.0%
Median Earnings 2 <sup>nd</sup> Quarter After Exit	\$4,600
Credential Attainment within 4 Quarters after Exit	64.7%
Measurable Skills Gain	48.7%
<u>Other</u>	
Effectiveness in Serving Employers	Baseline



## **Funding Summary**

### **Adult**

<b>Funding Category</b>	<b>Funding Level</b>
Total Allocation	\$1,451,792
Administration	\$145,179
Program	\$1,306,613

Source: AY2025 Allocations, PI: 25-21

### **Dislocated Worker**

<b>Funding Category</b>	<b>Funding Level</b>
Total Allocation	\$703,193
Administration	\$70,319
Program	\$632,874

Source: AY2025 Allocations, PI: 25-21

### **Youth**

<b>Funding Category</b>	<b>Funding Level</b>
Total Allocation	\$1,698,002
Administration	\$169,800
Program	\$1,528,202

Source: PI:25-21, (6/27/2025)

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**Appropriation Year (AY) 2024 Workforce Innovation and Opportunity Act (WIOA) Statewide Activities Funding  
for Program Year (PY) 2025 High Concentrations of WIOA Eligible Youth  
PI: 25-20**

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The Department of Labor and Economic Opportunity has allocated Michigan Works! Southwest \$14,528 in Workforce Innovation and Opportunity Act (WIOA) Statewide Activities funding to serve High Concentrations of WIOA Eligible Youth for program year 2025 (July 1, 2025 through June 30, 2026).

**Eligibility**

All individuals served with this funding must be eligible for WIOA Youth either as an In-School participant, ages 14-21 years old, or an Out-of-School participant, ages 16-24 years old.

**Activities**

These funds are to provide additional assistance to local areas that have high concentrations of WIOA eligible youth to:

- Provide an objective assessment of the academic levels, skill levels, and service needs of each participant, for the purpose of identifying appropriate services and career pathways.
- Develop service strategies for each participant that include education and employment goals, achievement objectives, and appropriate services.
- Provide:
  - Activities leading to the attainment of a secondary school diploma or its recognized equivalent, or a recognized postsecondary credential.
  - Preparation for postsecondary educational and training opportunities.
  - Strong linkages between academic instruction and occupational education that leads to the attainment of recognized postsecondary credentials.
  - Preparation for unsubsidized employment opportunities.
  - Effective connections to employers in in-demand industry sectors and occupations.
  - Any of the 14 services available to participants through WIOA Youth participation.

**Funding Summary**

<b>Funding Category</b>	<b>Funding Level</b>
Base Allocation	\$14,528
Administration	\$ 1,452
Program	\$13,076

Source: PI: 25-20: 6/27/2025

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**Appropriation Year (AY) 2024 Workforce Innovation and Opportunity Act (WIOA) Statewide Activities  
Allocations for Program Year (PY) 2025 Customer Relationship Management (CRM)**

**PI: 25-17**

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**Background**

For PY 2025, the Department of Labor and Economic Opportunity-Workforce Development (LEO-WD) has made available funding totaling \$4,173 for Michigan Works! Southwest to be used in support of electronic systems for customer relationship management (CRM) for the time period of July 1, 2025 through June 30, 2026.

This is the same allocation that Michigan Works! Southwest received for PY 2024.

**Planned Use**

Locally, funds will be used to renew licenses for Salesforce, a CRM system with an interface for case management and task management that is being used across the state for Business Services related activities, such as identification and information gathering of potential layoffs or opportunities for layoff aversion. This CRM system is also used by identified partners, including local and state economic development.

Salesforce is a CRM platform that provides users with an interface for case management and task management, and a system for automatically routing and escalating important events. The Salesforce customer portal provides the ability to track what has been entered by Michigan Works! Southwest, as well as what has been entered by identified partners, including local and state economic development. Salesforce also includes a social networking plug-in that enables users to link with social networking websites, provides analytical tools and offers other services including email alert, chat, and Google search.

**Funding Summary**

**Funding Category**  
Program

**Funding Level**  
\$4,173

Source: PI: 25-17: 6/23/2025

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**AY2024 Workforce Innovation and Opportunity Act (WIOA) Funding for  
Career Exploration and Experience Events**

**PI: 25-18**

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Michigan Works! Southwest has received an allocation of \$40,000 in Appropriation Year 2024 WIOA Statewide Activities (SWA) funding, for the time period of July 1, 2025 through December 31, 2026, to support career exploration experiences. Each of the events will involve multiple businesses and industries at a single location or virtual platform, including MiCareerQuest™ or similar career exploration and experience events.

These career events will include the following components:

1. Local in-demand businesses and industries.
2. An overview of the industry and key positions in-demand.
3. Hands-on activities, whenever possible, to provide practical knowledge of the positions available in the various industries.
4. Information pertaining to the educational requirements for key positions in-demand (certificate, apprenticeship, two or four year degree, etc.).
5. Key aspects of an "average day on the job" should be highlighted.
6. Potential should exist for job shadowing, internships, and/or other work experiences with participating employers after the conclusion of the event.

Michigan Works! and partner agencies plan to provide the following support in coordination with the event:

1. Facilitate relationship building between educational partners and businesses.
2. Define roles, skills, and training expectations via presentations and hands-on experiences.
3. Arrange transportation, monitor student safety and behavior, and encourage engagement and open communication.
4. Provide information about the availability of corresponding education and training programs.

**Funding Summary**

**Funding Category**  
Program

**Funding Level**  
\$40,000

Source: PI: 25-18: 6/26/2025

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**Appropriation Year 2024 Workforce Innovation and Opportunity Act (WIOA) Statewide Activities Funding to  
Support Continuity of Service Delivery**

**PI: 25-19**

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The Department of Labor and Economic Opportunity has allocated Michigan Works! Southwest \$50,862 in Workforce Innovation and Opportunity Act (WIOA) Statewide Activities funding to support continuity of workforce development service delivery for program year 2025 (July 1, 2025 through June 30, 2026).

Designated MWAs in service delivery areas where WIOA Title I allocations have decreased from Program Year (PY) 2024 to PY 2025 have received a collective total of \$2,000,000 of WIOA Statewide Activities funding to ensure continuity of services.

**Eligibility**

All individuals served with this funding must be eligible for WIOA Youth, Adult or Dislocated Worker program(s).

**Activities**

Basic Career, Individualized Career and Follow-Up Services may be made available for Adult and Dislocated Worker participants, as mentioned in 20 CFR 678.430. Training services may be made available to individuals who meet requirements.

Allowable activities for youth include an objective assessment, the creation of an Individual Service Strategy (ISS), case management, and any of the 14 services available to participants through WIOA Youth participation.

**Performance**

Participants served with funding awarded in this policy will fall under state-level performance only, unless the participant is also funded by a formula (local) funding stream.

**Funding Summary**

<b>Funding Category</b>	<b>Funding Level</b>
Base Allocation	\$50,862
Administration	\$ 5,086
Program	\$45,776

Source: PI: 25-19: 6/26/2025

# Business Solutions Summary Dashboard

June 2025



## Business Solutions Services

Served 07/01/2024-6/30/2025

**447** Employers Served  
**3,178** Services Provided

## Employer Resource Network®

10/01/2024-6/30/2025

**1,411** Services Delivered  
**657** Unique employees served  
**23** Total Employers

## Going PRO Talent Fund FY2025 Cycle 1

\*One (1) additional employers outside of Michigan Works! Southwest's four-county area were awarded GPTF funding.

<b>31*</b>	<b>\$1,946,196.97</b>	<b>1005</b>	<b>229</b>	<b>305</b>
companies awarded	awarded to companies	individuals to be trained	Planned apprentices	Anticipated new hires

## Going PRO Talent Fund FY2025 Cycle 2

\*One (1) employer award is tentative, pending tax obligations.

<b>6*</b>	<b>\$184,251</b>	<b>80</b>	<b>28</b>	<b>6</b>
companies awarded	awarded to companies	individuals to be trained	Planned apprentices	Anticipated new hires

## Going PRO Talent Fund FY2024 ELC

\*One (1) additional employer outside of Michigan Works! Southwest's four-county area was awarded GPTF funding.

<b>6*</b>	<b>\$178,950</b>	<b>123</b>	<b>0</b>	<b>0</b>
companies awarded	awarded to companies	individuals to be trained	Planned apprentices	Anticipated new hires

# Service Summary Dashboard

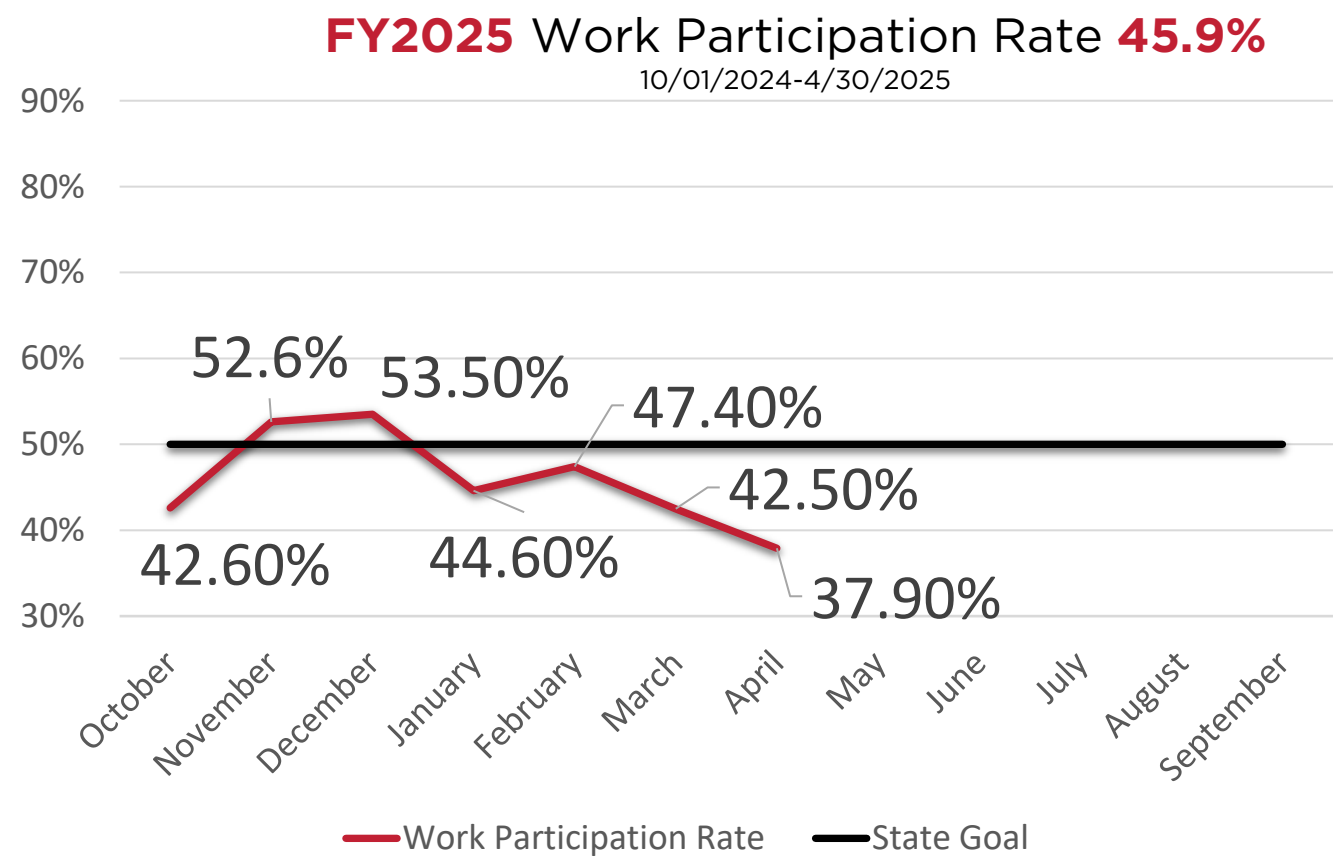
June 2025



Partnership. Accountability.  
Training. Hope.

Served 10/01/2024-6/30/2025

802 Participants  
40.0% Employment Rate  
\$15.22 Average Wage



Gain Employment. Maintain Support.

Served 10/01/2024-6/30/2025

144 Participants  
37.5% Employment Rate  
\$16.17 Average Wage

## WIOA & Wagner-Peyser Performance Summary

PY2024 Q4 (04/01/2025-06/30/2025); Data Pull 07/07/2025

	WIOA ADULT		WIOA DISLOCATED WORKER		WIOA YOUTH		WAGNER-PEYSER	
	Target	Actual	Target	Actual	Target	Actual	Target	Actual
Employment 2nd Quarter After Exit	88.6%	93.9%	88.0%	93.8%	79.0%	70.1%	70%	73.1%
Employment 4th Quarter After Exit	84.0%	90.4%	85.0%	90.3%	79.0%	60.6%	67%	72.0%
Median Earnings 2nd Quarter After Exit	\$8,500	\$9,264	\$9,100	\$10,228	\$4,600	\$5,125	\$8,000	\$8,716
Credential Attainment Rate	83.5%	78.3%	83.0%	90.5%	64.7%	53.8%	N/A	N/A
Measurable Skill Gains	66.0%	89.4%	67.6%	90.3%	48.7%	59.3%	N/A	N/A